

# Qianjun Lyu

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## EDUCATION

University of Hong Kong  
Ph.D., Economics, 2021 (expected graduation).  
Field: Applied Microeconomics Theory.

University of Toronto  
Visiting Student, Economics, 2017-2018.

University of Hong Kong  
M.S., Economics, 2016.

Guangdong University of Foreign Studies  
B.A., Management, 2014.

## WORK IN PROGRESS

“Learning Deterrence vs. Encouragement: Optimal Pricing and Return Policy”, 2020  
“Information Design in Cheap Talk”, 2019  
“Optimal Experiment Design with Secret Repetition” (with Zheng Gong), 2018  
“Social Discrimination and Evolution of Social Norms”.  
“Right is Wrong: Term Limit and Information Transmission”.

## PRESENTATION

Brownbag, University of Toronto, 2019  
Midwest Economic Theory Conference, 2019  
Lancaster Game Theory Conference, 2019  
Brownbag, University of Toronto, 2018  
Brownbag, University of Hong Kong, 2018  
Econometric Society European Winter Meeting, 2018

## RESEARCH RELATED

Research Assistant for Prof. Wing Suen, 2016-2020.  
Teaching Assistant for Chicago Price Theory Summer Camp, 2018  
Research Assistant, Our Hong Kong Foundation, Summer 2015.  
Research Assistant for Dr. Jingqi Wang, 2014-2015.

## AWARDS AND FELLOWSHIPS

URC/CRCG - Conference Support, 2018, 2019  
Postgraduate Scholarship, 2016-2020.  
Funding on International Experience for RPg Students, 2017-2018.  
Scholarship of ISEO Summer School, 2015.

## SKILLS

Mathematica, Matlab, Stata, RStudio, LaTeX.